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NEWS RELEASE—For Immediate Release

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**FOREIGNEXCHANGE TRANSLATIONS PUBLISHES FREE IVDD EXECUTIVE BRIEFING
FOR IVD MANUFACTURERS**

**Leader in IVD translation solutions delivers overview of strategic challenges
faced by manufacturers who seek CE Mark**

Cambridge, MA (April 16, 2002)—ForeignExchange Translations, Inc., the leader in providing multilingual compliance solutions to the IVD industry today announced that it has published the IVDD Executive Briefing. Available free of charge to IVD companies, the IVDD Executive Briefing assists manufacturers who must comply with the European Union's In Vitro Diagnostics Directive 98/79/EC of 27 October 1998 (IVDD) on the path to earn the CE Mark for their products.

“Preparing IVD products to receive a CE Mark is extremely challenging,” said Andres Heuberger, President of ForeignExchange Translations. “If manufacturers don’t translate manuals, IFUs as well as packaging and labeling, they won’t be able to sell your products in the European Union under the IVDD. Manufacturers need to approach the CE Marking process with a comprehensive IVDD translation strategy. Our IVDD Executive Briefing will help them develop this strategy.”

ForeignExchange's IVDD Executive Briefing contains:

- Background on the IVDD and other European medical device directives
- Insightful industry IVDD compliance trends and analysis
- Guidance for planning and executing an efficient IVDD translation strategy
- A detailed list of resources to assist with IVDD compliance

The IVDD Executive Briefing is available free of charge and can be requested online at www.fxtrans.com/execbriefing.

About ForeignExchange Translations, Inc.

ForeignExchange Translations, Inc., is redefining the delivery of foreign-language services to the medical device and pharmaceutical industries. ForeignExchange's solutions are based on its proprietary *Multilingual Compliance Process*, which combines expert linguists, best-of-breed technology, and measurable translation quality in a robust and scalable process that can be deployed in up to 32 languages simultaneously. The company provides Internet globalization, software localization, and technical translation solutions to clients such as Sigma Diagnostics (NASDAQ:SIAL), Guidant (NYSE:GDT), Biogen (NASDAQ:BGEN), and Beckman Coulter (NYSE:BEC). For more information, please visit www.fxtrans.com.

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