



**FOREIGNEXCHANGE
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NEWS RELEASE—For Immediate Release

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**THE ELECTROMEDICAL SYSTEMS DIVISION OF SIEMENS MEDICAL
SOLUTIONS HAS SELECTED FOREIGNEXCHANGE TO STREAMLINE
TRANSLATION SERVICES**

**Siemens' Electromedical Systems Division enters into Master Agreement with ForeignExchange
Translations**

CAMBRIDGE, MA (November 20, 2002)—ForeignExchange Translations, Inc., the leading provider of multilingual compliance solutions to the medical device and pharmaceutical industries, today announced that it has been selected by the Electromedical Systems Division of Siemens Medical Solutions, to provide translation and localization services in 12 languages.

ForeignExchange Translations combines a scaleable production system—the *Multilingual Compliance Process*—with specialized subject-matter expertise to deliver foreign-language solutions that will allow the Electromedical Systems Division to increase efficiency, reduce cost, and improve linguistic quality in the translation process.

“Medical devices companies worldwide are seeking to streamline their multilingual publishing processes,” says Andres Heuberger, President of ForeignExchange Translations. “By applying ForeignExchange’s specialized service offering, the Electromedical Systems Division will be able to communicate with customers more effectively, regardless of their location or language.”

Under the terms of the agreement, ForeignExchange will support the Electromedical Systems Division with a wide range of services to render multilingual versions of software and embedded applications, instructions for use documents, product manuals, and marketing collateral.

About ForeignExchange Translations

ForeignExchange Translations, Inc., is redefining the delivery of foreign-language services to the medical device and pharmaceutical industries. ForeignExchange's solutions are based on its proprietary *Multilingual Compliance Process*, which combines expert linguists, best-of-breed technology, and measurable translation quality in a robust and scaleable process that can be deployed in up to 32 languages simultaneously. ForeignExchange Translations provides Web globalization, software localization, and technical translation solutions to clients such as Johnson & Johnson (NYSE:JNJ), Medtronic (NYSE:MDT), Guidant (NYSE:GDT), GlaxoSmithKline (NYSE:GSK), and Abbott Laboratories (NYSE:ABT). For more information, please visit <http://www.fxtrans.com>.

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